

# Marketing & Brand Management

Hochschule Fresenius, Campus Köln  
Master of Science



## Program

### Your Master's Program: Marketing & Brand Management

Our Master's program in Marketing & Brand Management (M.Sc.) is designed for individuals who hold a Bachelor's degree in a business-related field and aspire to become skilled marketing and brand managers. These professionals are responsible for making brands stand out, creating a competitive and long-lasting advantage. They develop strategies for brand positioning, create comprehensive communication plans, and oversee their execution and implementation. The program provides the necessary knowledge and skills for students to excel in this highly sought-after field.

In this program, you'll receive hands-on instruction from industry experts. You'll engage in various projects and case studies. In addition, interactive learning, field trips, guest lectures, and workshops are all integral components of our teaching approach at Hochschule Fresenius.

#### Program Details

The Master's program in Marketing & Brand Management (M.Sc.) provides comprehensive knowledge and skills in various areas of marketing and brand management through a rigorous understanding of consumer behavior. You'll explore the following topics:

**Strategic Marketing:** Develop and implement effective marketing strategies.

**Brand Strategy & Positioning:** Manage brands strategically and position them in the international and global marketplace.

**Consumer Behavior & Psychology:** Understand the theoretical background of consumer decision-making behavior, attitudes, and consumption, and conduct research to uncover insights for brand and marketing strategies.

**Advanced Market Research Methods:** Acquire the skills and methods to understand and influence market developments and research in-market challenges.

**Leadership, Innovation Management, & Creative Thinking:** Learn contemporary leadership theory and practice, innovation management methods, and problem-solving processes to enhance creativity.

**Research Methodology and Scientific Practice:** Equip yourself with skills, methods, and methodological understanding to research and communicate academically rigorous and well-founded insights and knowledge.

In addition to this, you can improve your German or other foreign language proficiency and customize your professional profile through elective modules, internships, or semesters abroad.

## Structure

### Program Structure

Our Master's program in Marketing & Brand Management (M.Sc.) consists of four semesters. The first two are dedicated to helping you build a strong foundation in marketing and brand



#### Contact

##### Study advice Cologne

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management. Coursework includes:

- Strategic Marketing Management
- Brand Theory & Corporate Brand Strategy
- Leadership & Management
- Advanced Project Management
- Brand Architecture & Positioning
- Innovation Management & Design Thinking
- Quantitative & Qualitative Methods for Business

The program also offers a range of elective modules that allow you to tailor your studies to your specific interests. During the 3rd semester, you can select an elective module from the following options:

- Corporate Finance
- Sustainability Management & CSR in a Global Context
- Entrepreneurship
- International Relations & Current World Affairs

Alternatively, you may choose to complete an internship in place of an elective module or opt for a semester abroad.

You'll conclude your studies with a Master's thesis.

## Career

### Career Prospects

The M.Sc. program is designed to provide you with the necessary expertise for a successful career in marketing and brand management. Through a combination of strategic marketing, brand management, and consumer research, you'll develop in-depth knowledge and the ability to identify challenges and opportunities in the market.

After completing the program, you'll be qualified to work in various roles in both domestic and international companies across different industries, non-profit organizations, or start your own business.

You'll also be prepared for

- leadership positions
- corporate communications and relations
- strategy consulting roles
- activities and management roles in business associations and other interest groups
- change management and management consulting positions

Additionally, you may choose to pursue a doctorate after completing the program.

## Admission

### Admission Criteria

To be eligible for admission to the Master's program in Marketing & Brand Management (M.Sc.) at Hochschule Fresenius, you must meet the following requirements:

**Bachelor's degree:** You must have successfully completed a Bachelor's program consisting of at least 180 credit points.

**Subject-specific admission requirement:** In your Bachelor's degree, you must have gained 60 credit points in the fields of business or economics.

**Language skills:** Your English language skills must be at Level B2 or higher according to the European Framework of Reference for Languages.

If you haven't yet completed your Bachelor's degree, you can still apply for the Master's program at Hochschule Fresenius. However, you must have achieved at least 80% of the required credit points by the time of enrollment. Bachelor's students at Hochschule Fresenius are only required to pay the monthly tuition fees for the Master's program when they start the program.